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- **Responding to the needs of the academic community: *New enhancements***



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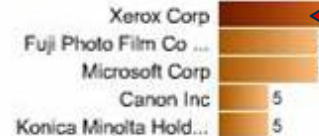
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2. **Earnings Preview: Xerox**

associated press newswires, 2005-10-19, 257 words, (English)
 Earnings Preview: Xerox NEW YORK (AP) - Copier and printer maker Xerox Corp. reports earnings for the third quarter on Friday, Oct. 21. The following is a summary of key developments...

3. **Xerox 3Q profit slides on charges**

associated press newswires, 2005-10-20, 249 words, (English)
 Xerox 3Q profit slides on charges STAMFORD, Conn. (AP) - Copier and printer maker Xerox Corp. on Friday said third-quarter profit slid sharply on litigation and other one-time charges, but the...

4. **Xerox third quarter profit slides on charges but adjusted results meet expectations**

associated press newswires, 2005-10-20, 294 words, (English)
 Xerox third quarter profit slides on charges but adjusted results meet expectations STAMFORD, Connecticut (AP) - Copier and printer maker Xerox Corp. on Friday said third-quarter profit slid sharply on litigation and other one-time charges, but the...

5. **UPDATE 4-Xerox digital sales gains, buyback boost shares**

reuters news, 2005-10-20, 657 words, (English)
 ...Xerox Corp. on Friday posted strong quarterly sales of digital copier supplies and services and said it would buy back shares for...replacement ink and toner. Xerox, best known for its office copiers, said third-quarter net income fell to \$49 million, or 5 cents...

6. **Companies Brief: Xerox Corp.**

the asian wall street journal, 2005-10-23, 131 words, (English)
 ...a 61% drop in third-quarter net income on slightly higher revenue. Earnings without extraordinary items increased, while the copier and printer maker announced a \$500 million share buyback, its first in nearly eight years. The Stamford, Connecticut, company...

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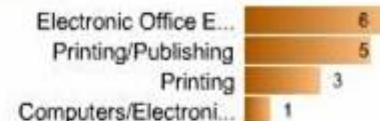
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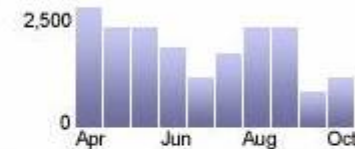
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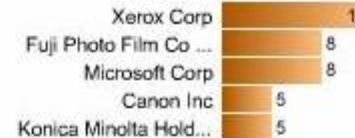
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1. **WSJ UPDATE:Xerox Sees '06 EPS Up 10%-15%,Helped By Color**
Dow Jones News Service, 2005-11-20, 361 words, (English)
...share to rise between 10% and 15% next year on a 3% revenue rise as growth in digital products, especially color devices, outpaces declines in revenue from older copier technologies, Ann Mulcahy, chairman and chief executive, told investors. ...
2. **Business Brief -- Fuji Photo Film Co.: Net Profit Declines by 37% Amid Higher Materials Prices**
the wall street journal, 2005-10-31, 179 words, (English)
...its year-earlier profit also made the Tokyo-based film and copier maker's fiscal first half look relatively weak. Fuji Photo...flat-panel displays and firm overseas sales of digital color copiers. Fuji Photo maintained its earnings outlook for the fiscal...
3. **Fuji Film reports 37 percent drop in profit for first fiscal half**
associated press newswires, 2005-10-30, 223 words, (English)
...one-time pension-related boost that the Tokyo-based film and copier maker got the same period the previous year also lowered the...flat panel displays as well as overseas sales of digital color copiers. Fuji Photo maintained its earnings outlook for the full fiscal...
4. **Fuji Film reports 37 percent drop in profit for first fiscal half**
associated press newswires, 2005-10-30, 223 words, (English)
...one-time pension-related boost that the Tokyo-based film and copier maker got the same period the previous year also lowered the...flat panel displays as well as overseas sales of digital color copiers. Fuji Photo maintained its earnings outlook for the full fiscal...
5. **Fuji Photo 1H Group Net Profit Y33.1B Vs Y52.7B**
test dow jones international news, 2005-10-30, 222 words, (English)
...its year-earlier profit also made the Tokyo-based film and copier maker's fiscal first half this year look relatively weak...flat panel displays and firm overseas sales of digital color copiers. Fuji Photo maintained its earnings outlook for the full fiscal...
6. **TABLE-Japan precision equipment firms' quarterly results**
reuters news, 2005-10-24, 454 words, (English)
...prime candidates to revise down their estimates for the year to next March, reflecting intense competition in the printer and copier markets and sliding demand for photographic film. Following are the mean consensus forecasts compiled by Reuters Estimates...
7. **Ricoh to post 21 pct rise in H1 oper profit-paper**
reuters news, 2005-10-05, 218 words, (English)
...billion yen (\$617.6 million), up 21 percent, on strong sales of copiers and other office machines, business daily Nihon Keizai reported...be slightly below a projection by the world's third-biggest copier maker of a profit of 70.8 billion yen for the six months to...
8. **Canon seen lifting outlook, helped by softer yen**
reuters news, 2005-10-24, 787 words, (English)
...intense competition in the printer and copier markets and sliding demand for photographic...profit at Canon, the world's top maker of copiers and cameras, at 139.24 billion yen (\$1...profit on healthy sales of new colour copiers and the weaker yen. The big rise also...



WSJ UPDATE: Xerox Sees '06 EPS Up 10%-15%, Helped By Color

2005-11-21

18:37:00

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By William M. Bulkeley OF THE WALL STREET JOURNAL

BOSTON (Dow Jones)—Xerox Corp. (XRX) expects earnings per share to rise between 10% and 15% next year on a 3% revenue rise as growth in digital products, especially color devices, outpaces declines in revenue from older copier technologies, Ann Mulcahy, chairman and chief executive, told investors.

Xerox, based in Stamford, Conn., expects net income next year of \$1 to \$1.07, Mulcahy said. That's in line with consensus analysts' estimates as reported by First Call. Xerox stock fell 10 cents a share in midday New York Stock Exchange trading to \$14.16.

(This report and related background material will be available on The Wall Street Journal's Web site, WSJ.com.)

Mulcahy said that revenue from consumables and services for installed machines, is expected to continue to grow next year. That number had been declining for years as customers did less and less copying on their installed machines, but it turned positive in the third quarter.

Xerox has installed enough digital printers and multi-function devices to cause growth in consumables and service, executives said. That's vital for Xerox, since about 73% of revenue comes from what it calls "post-sale revenue" including lease payments, consumables and maintenance contracts.

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