# "An Idea Whose Time Has Come"

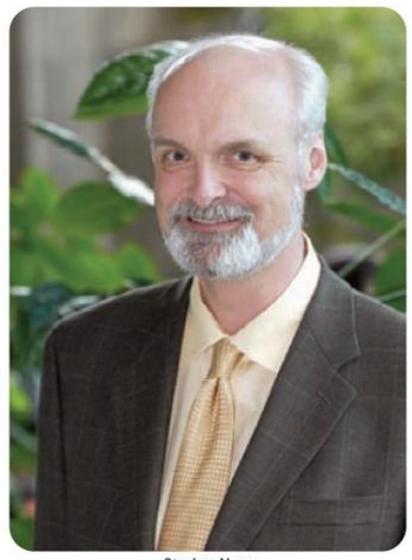
#### The Future of e-books

Seth Cayley

Publisher, Cengage Learning

Seth.cayley@cengage.com

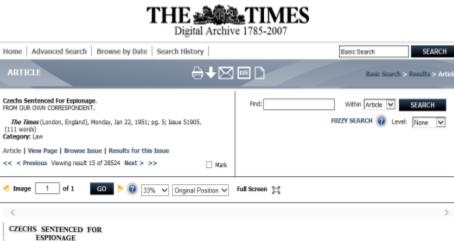




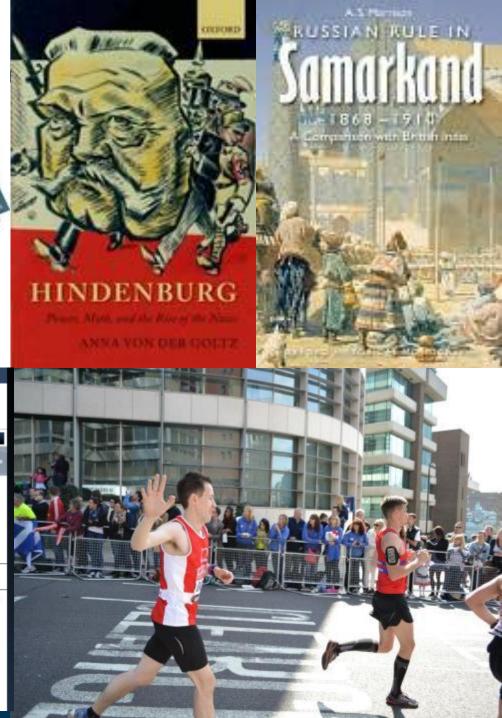
Stephen Abram

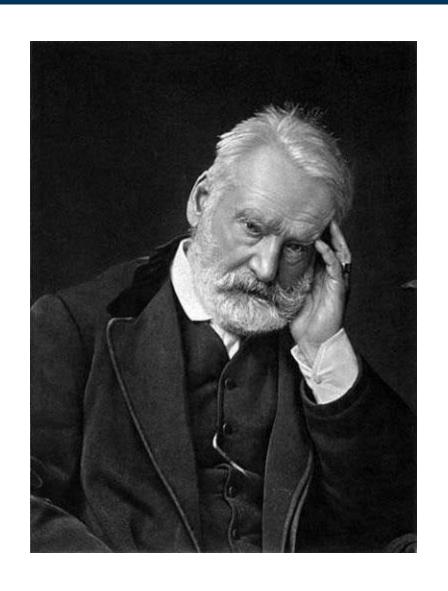






rener our own quarterposition: VIENNA, Jun. 21
trial of a group of Cauchesions
5 for exploring and high treason is to
to-day. The leader, Missains Jimode
mission to hard labour for life, tw.





# "Armies cannot stop an idea whose time has come"

Victor Hugo
The History of a Crime 1877





# Ángela Ruiz Robles Mechanical Encyclopedia,1949





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#### **Online Reader**

#### Cvičení maličkých ve svatém náboženství křesťansko-katolickém

Goto page: 1

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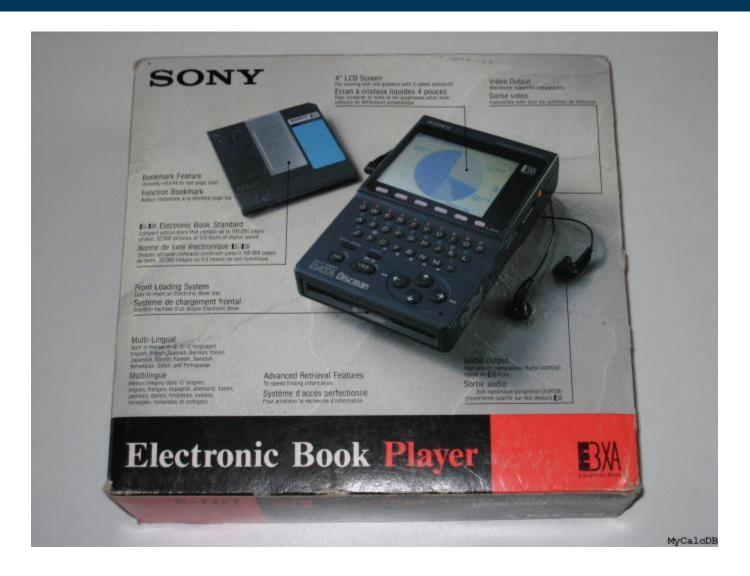
The Project Gutenberg EBook of Cvičení maličkých ve svatém náboženství křesťansko-katolickém ponejvíce v prostonárodním rýmování podává Peregrin Obdržálek, by Peregrin Obdržálek

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Title: Cvičení maličkých ve svatém náboženství křesťansko-katolickém

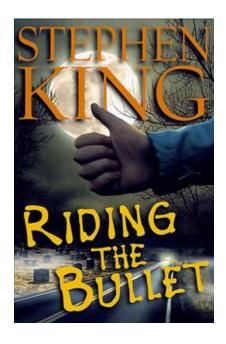


#### Data Discman, 1992









Microsoft Reader and Stephen King's first e-book, 2000



Google Books, 2005



Kindle, 2007



## E-Books have reached a tipping point

- US fiction e-book sales rose 42% in 2012
- US non-fiction e-book sales rose 22%
- E-books now account for 20% of publishers' revenues
- Even higher in the UK:
  - e-books represent 38% of UK sales in 2012
  - estimated to be 52% of UK sales by end of 2013

(Sources: New York Times "E-Book Sales a Boon to Publishers in 2012" May 15 2013; The Bookseller "Bowker charts rise in e-retailer market share" March 18 2013)



#### Today's Workshop

1. The Future of e-books

2. E-books and education

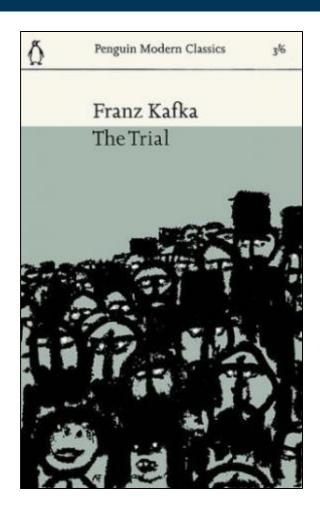
- 3. Business models for library e-books
- 4. BREAK

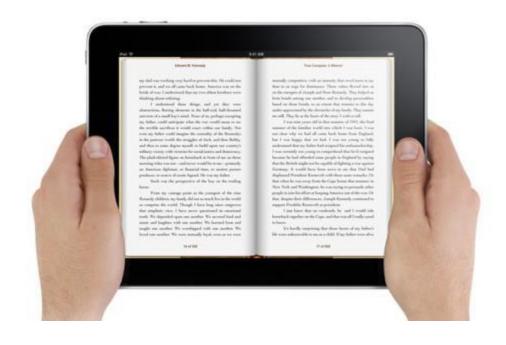
5. Speed Dating and Group Discussion



# THE FUTURE OF E-BOOKS







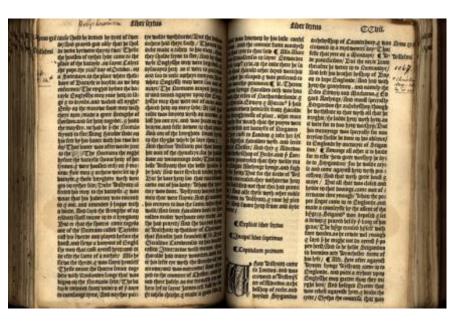
Is this the same....

...as this?



#### Books are a type of technology

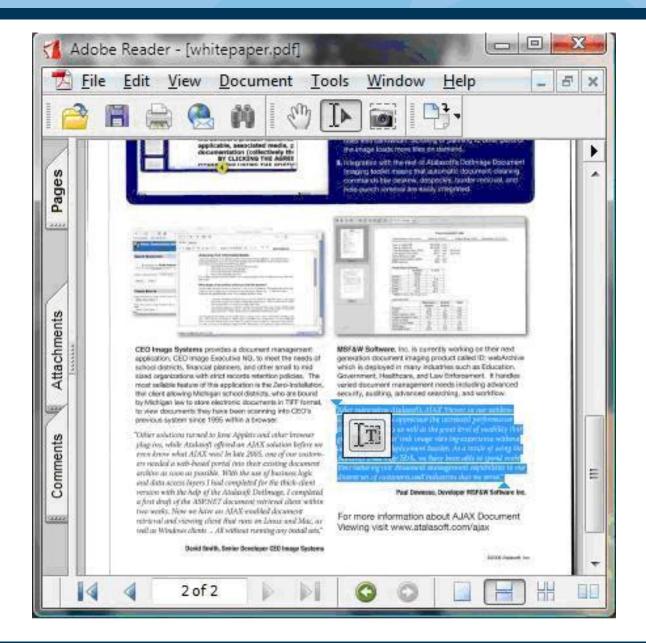




The shift from manuscripts to printed books was as momentous as the shift from print to digital



## Modern e-books were originally 'just' PDFs

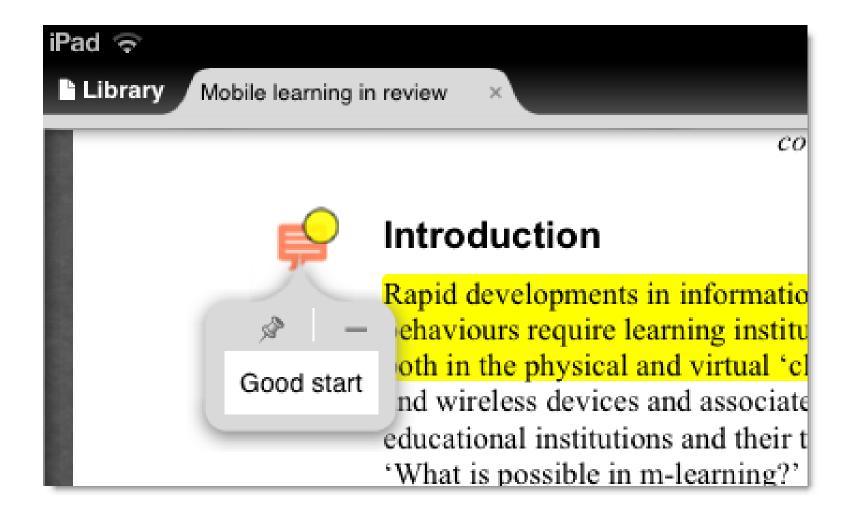




...but even simple PDFs are searchable, and therefore a different experience from print.



## Highlighting and Annotating...and Sharing







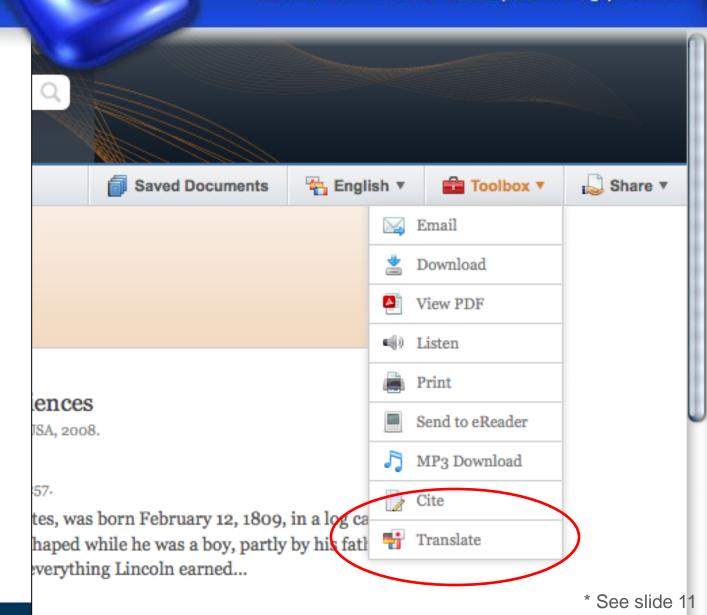


# **Gale Virtual Reference Library**

eBooks from Gale and our publishing partners

#### 13 Machine Translations:

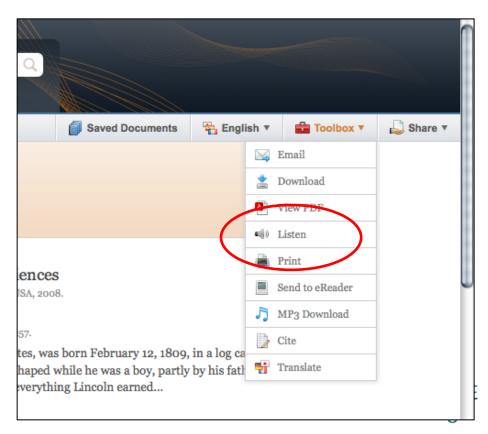
- English ⇔ Arabic
- English ⇔ Chinese
- English ⇔ Dutch
- English ⇔ French
- English ⇔ German
- English ⇔ Italian
- English ⇔ Japanese
  - English ⇔ Korean
- English ⇔ Portuguese
   English ⇔ Russian
  - English ⇔ Spanish
  - English ⇔ Greek
  - English ⇔ Polish



# 19 ReadSpeaker Text-to-speech Languages

- ArabicGreek
- ChineseItalian
  - (Cantonese) Japanese
- ChineseKorean
  - (Mandarin) Polish
- CzechPortuguese
- DutchRomanian
- EnglishRussian
- FrenchSpanish
- GermanSwedish
  - Welsh





## Automatic organisation of titles



Search your library's GVRL holdings

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Dictio

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Help Guide ▼

#### Subjects

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Business

Education Environment

Diritolit

General Reference

History

Law

Information and Publishing

Library Science

Literature

Medicine

Multicultural Studies

Nation and World

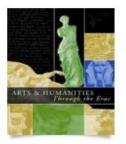
Religion

Science

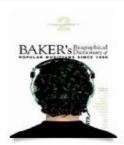
Social Science

Technology

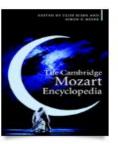
#### Arts



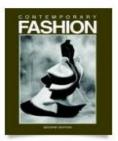
Arts and Humanities Throu...



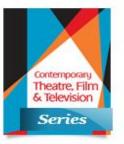
Baker's Biographical Dict...



The Cambridge Mozart Ency...

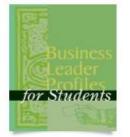


Contemporary Fashion 2002

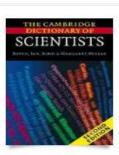


Contemporary Theatre, Fil...

#### Biography

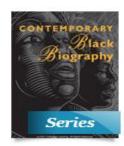


Business Leader Profiles ...

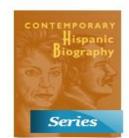


Cambridge Dictionary of S...

2002



Contemporary Black Biogra...

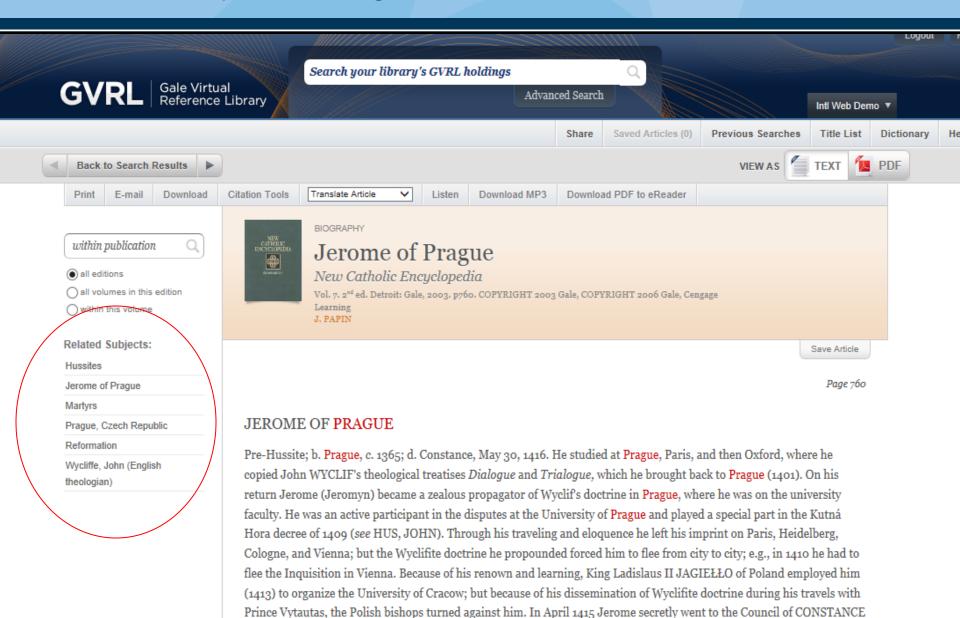


Contemporary Hispanic Bio...



Contemporary Musicians

# One-click Subject Indexing



in a vain attempt to defend his friend Hus. On the way home he himself was arrested and brought back before the

#### What about tomorrow?



amazonkindle

Passages

Passages

Public Notes

Books with the Most Public

Books

Notes

Books

Most Highlighted of All Time

Amazon (and others) gather data about readers...

Hello, Guest. @

...how are they going to use that data?

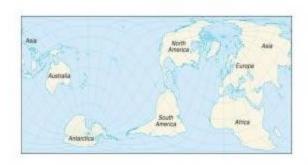


## Books that change for different readers?





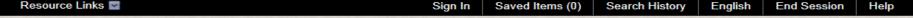
#### The 2009-2014 World Outlook for 60-Milligram Containers of Fromage Frais



Professor Philip M. Parker, Ph.D. Chaired Professor of Management Science INSEAD (Singapore and Fontainebleau, France)

# Professor Philip M Parker has 'written' over 200,000 books











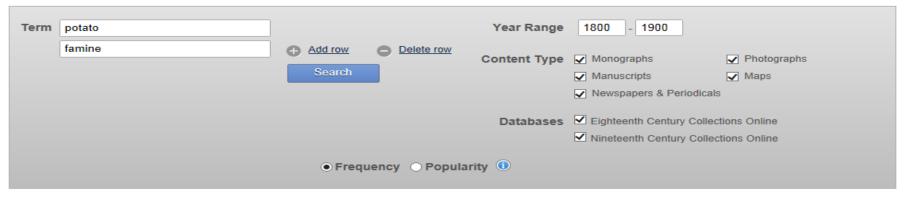
Term Frequency

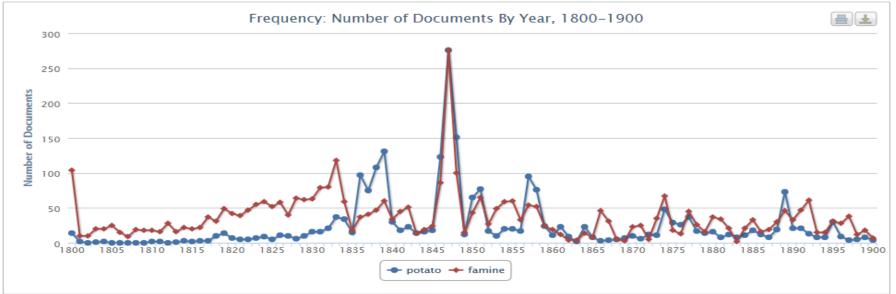
What's Inside

About

#### Term Frequency

View search results over time by entering a word or phrase, comparing multiple terms if desired. Choose to graph either the frequency of your search term (the number of documents per year) or its popularity (the percent of the total documents each year). By clicking on a point on the graph, retrieve search results for that year or, by clicking and dragging, select a time period to zoom in on.









Concordance the web in real-time.

Search Wordlist Tool User Guide WebCorp LSE Publications Feedback

#### Results for query "nose"

case insensitive, using the Google API, from sites: news.bbc.co.uk

1:

3:

4: 5:

6:

7:

8:

9:

11: 12:

13: 14:

15:

16:

17:

18:

Printable version Driver fined 'for blowing his nose' Please turn on JavaScript. Media requires he has been fined by the police for blowing his nose while driving. Michael Mancini, from Prestwick, handbrake on when he used a tissue to clean his nose. He claimed he was waved over by four police business in Avr. said: "The traffic was nose to tail in the high street and the traffic thought that was guite a good time (to blow his nose). "I stopped the van and put the handbrake on. I EDITORS' BLOG In pictures: Faces of Battle New nose One of Gillies' biggest successes was William M M Spreckley (pictured) who lost his entire nose in the Battle of Ypres. The surgeon implanted a of skin into the nasal cavity to create a new nose. Over time the new tissue fused with the old and after footage of him stuffing lettuce up his nose appeared on YouTube has avoided a jail term. in Peru when a specimen was plucked from the nose of a girl who had been bathing in a river. The our T. rex may have been up that other T. rex's nose Dr Mark Siddall American Museum of Natural was discovered when one was plucked from the nose of a young girl The DNA analysis also revealed our T. rex may have been up that other T. rex's nose." Although around 600 to 700 species leeches 2010 E-mail this to a friend Printable version 'Nose blow' driver case dropped The case against claimed he was fined by police for blowing his nose while driving has had the case against him handbrake before using the tissue to clear his nose. But he claimed to have been "stunned" when he version SEE ALSO Driver fined 'for blowing nose' 28 Jan 10 | Glasgow, Lanarkshire and West TOP 2010 E-mail this to a friend Printable version Nose scanning techniques could sniff out criminals By

# Nineteenth Century

Collections Online

Searching 4 of 4 Archives

Advanced Search



Explore Collections Graphing Tool About

as Print

4 Download

Q

#### Term Clusters @

Categories are derived by an algorithm that creates clusters of terms based on the first 100 words of the first 100 search results per content type. By clicking on a category, you will be able to refine your search further.

Search results: Keyword= fabian



#### M A the Economic Foundations, of the Women's Movement - Nverere, Julius K. Freedom Unity Na Umajo

301412 HA F20 Box 8 The Economic Foundations of The Womens Movement. Fabian Tract No 175 Fabian Womens GroupSeries No 4 The Fabian Society London 1914 24p Bibliog 320 MABBOTT JD H 18 The state... [Oxford University Press (Oxford, England)] [Pluto Publishing Ltd.] [Journeyman Press] [Merlin Press Ltd.] [Longmans, Green and Co.] [Book publishing] [Publishing industry] [The Historical Association] [National Union of Railwaymen] [National Union of Seamen] [National Union of Students] [Manchester University Press] [National Union of Textile Workers] [Mosley, Oswald] [Peel, Robert (British statesman)] [de-Valera, Eamonn] [Allen, George] [Mac Neill, Eoin] [Markievicz, Constance] Marshall, Herbert Montagu, Ivor Goldsmid Samuell (Ramsay, James) (Kerr. Charles H.]

#### 2. Oakeshoff, J. F. The Humanizing of the Poor Law - Rysakoff, a. The National Policy of the Soviet Union

2 F 20 OAKESHOTT JF The humanizing the Poor Law Box 9 Revised editLon. London Fabian Society 905 44423 p Fabian Tract no 54b 3346 OAKESHOTT Peter H39 The Case for Workers CoOps RKP London... [Macmillan Publishers Ltd.] [William Isbister Ltd.] [Arno Press] [Longmans, Green and Co.] [Book publishing] [United Kingdom. House of Lords] [Soviet Union. Workers and Peasants Red Army [American Historical Association] [Ruskin College] [Gaelic League] [Independent Labour Party] [Irish Parliamentary Party] [International Federation of Trade Unions] [Paine, Thomas] [Foot, Michael] [Ruskin, John] [Harper, James] [Peel, Robert (British statesman)] [Allen, George] [Priestley, Joseph] [Rogers, John] [Stewart, Charles] [Herbert, George] [Owen, Robert] [Kerr,

ncco.galegroup.com/gdc/ncco/analyzeSearchResults/A...playGroups=&action=e&catid=&a

#### Where could this go?

SERRITATION OF STREET

Notes on Military

Bearify in this book









# **E-BOOKS AND EDUCATION**



#### The Benefits of E-Textbooks



...I want to give a lecture knowing that all the students have the textbooks'....



## Quotes from students at Plymouth University

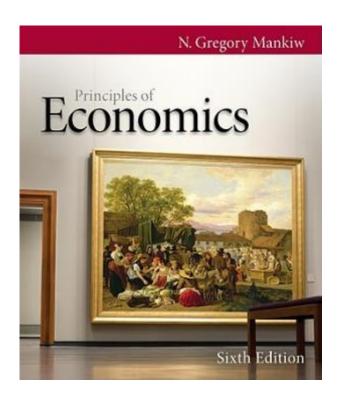
"E-Textbooks put every student at an advantage from the beginning of the course...not just those students who can afford books"

"It makes access to books far easier, especially when the books are not in the library"

"Instead of carrying heavy books around, I only have to carry my laptop"

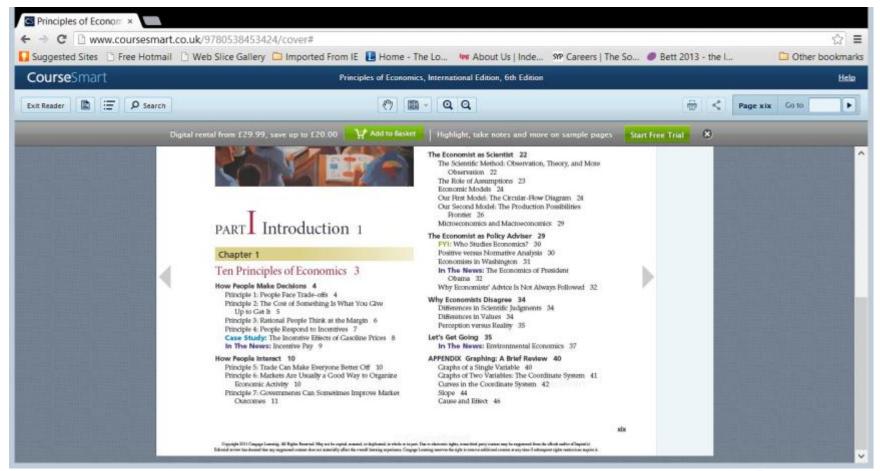


"I can make the print bigger and I don't drop it on my chihuahua dog, like I do with normal books"



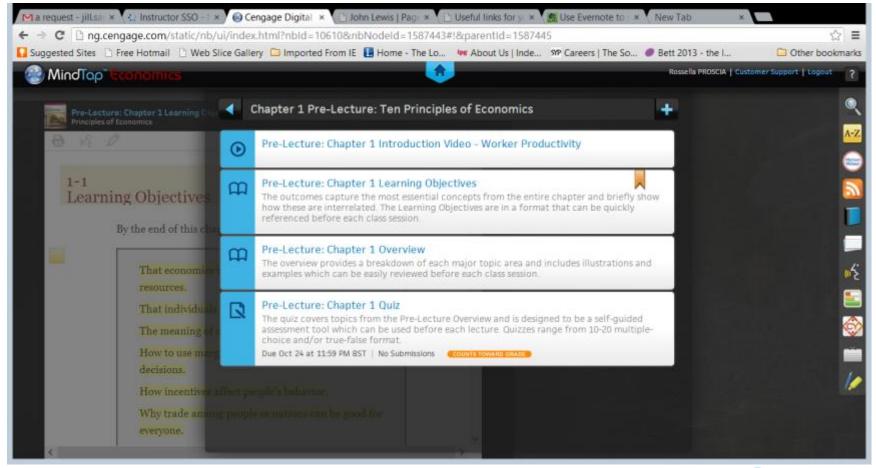


#### Tradition e-textbook Table of Contents



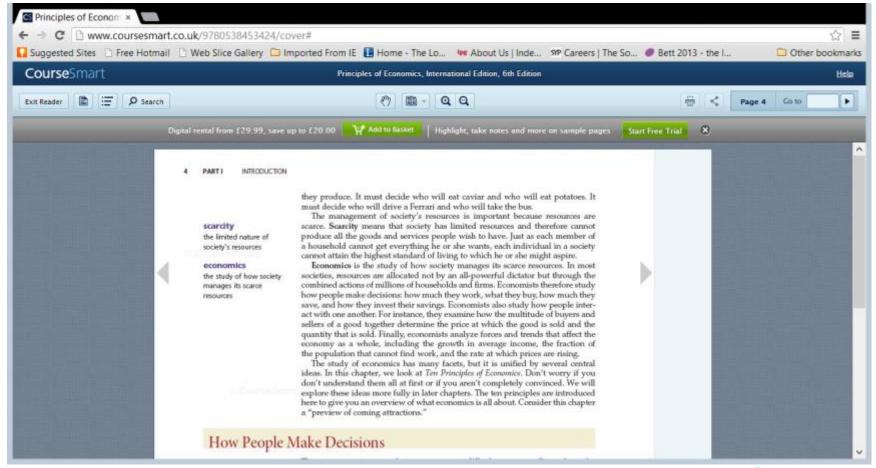


## MindTap Table of Contents



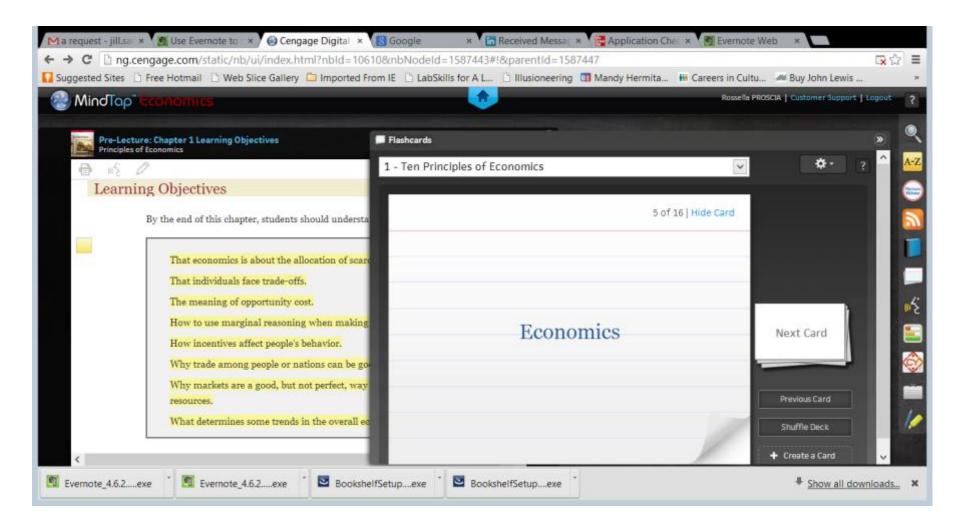


#### Traditional E-Textbook: Margin notes



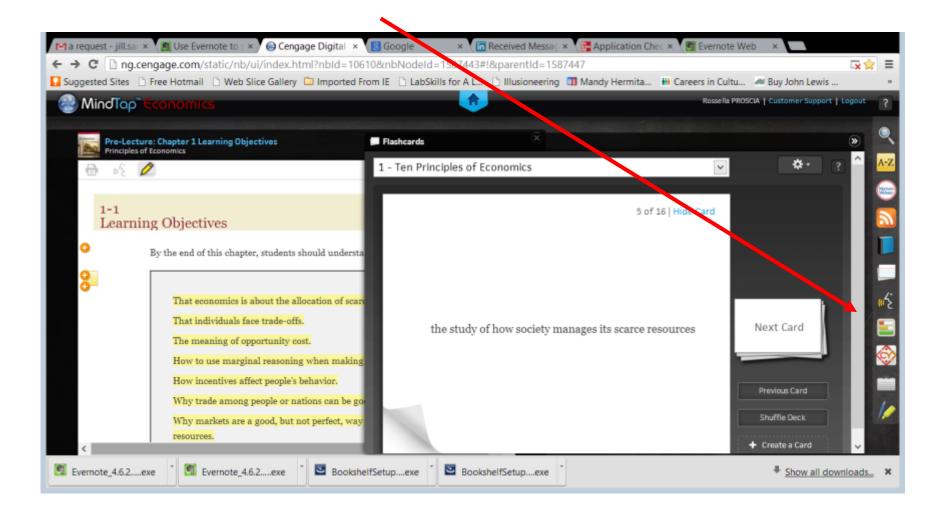


# MindTap: Margin notes (= Flash Cards)



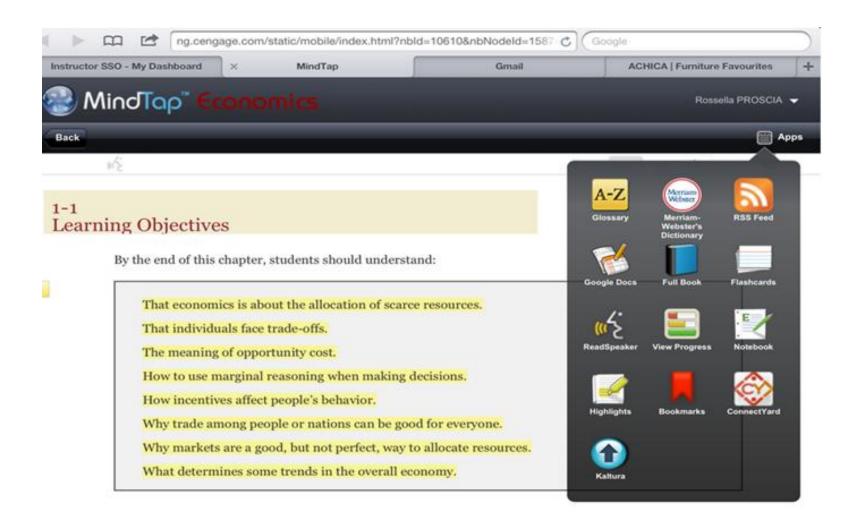


#### MindTap: Margin notes (= Flash Cards) - flipside





# MindTap: Other tools





#### Lecturers can...

Re-structure the textbook

Add in additional content e.g. videos, notes, newspaper articles

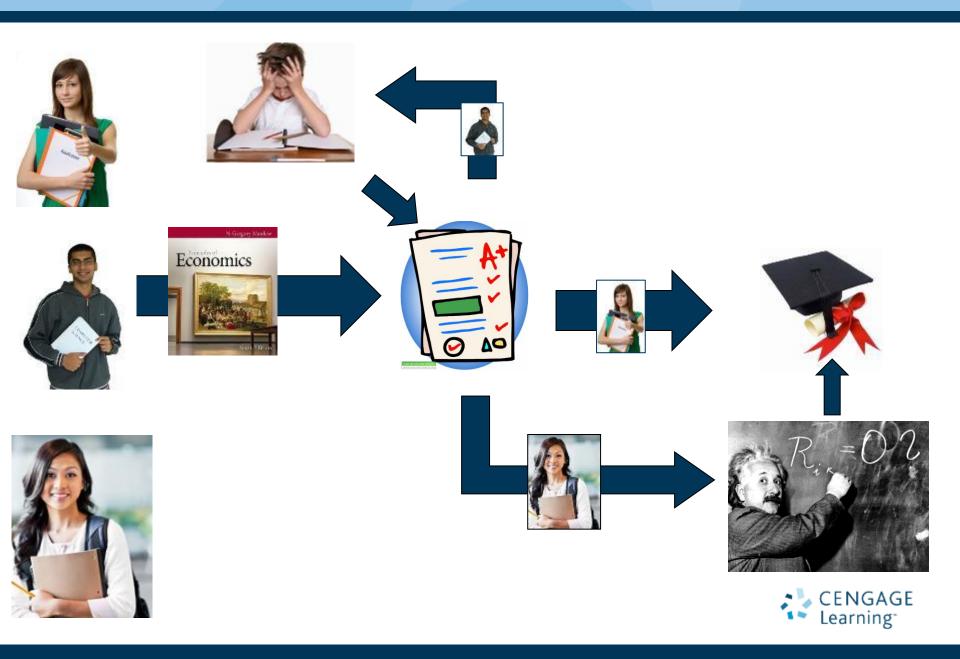
- Set assignments and tests
- Automatic marking by the programme
- Track what students have read, and how they're scoring in the tests



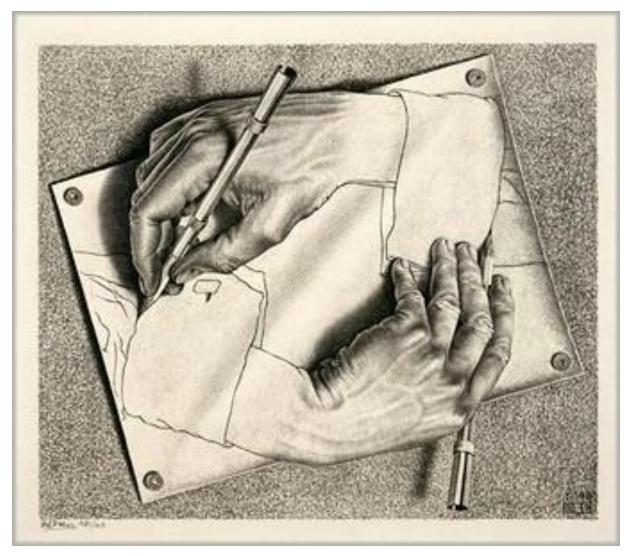




# Where Next? A Personal Learning Experience



# The Course Writes Itself





# BUSINESS MODELS FOR LIBRARY E-BOOKS



### **Knowledge Unlatched**



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# Academic books made available to anyone, anywhere



# "Enterprise" Model for E-Textbooks

















CENGAGE Learning

# Patron Driven Acquisition (PDA)

A library loads e-book MARC records into its catalogue.

 A user browses the catalogue. If they start "using" an ebook, it is automatically purchased by the library.

The user does not know they have triggered a purchase.
 They simply get instant access to the book.



#### Benefits of PDA?

- A lot of books purchase by libraries are never used!
  - 40% of monographs are never borrowed (Uni of Pittsburgh)
  - 20% of books account for 80% of library circulation
- PDA means libraries only purchase books that will be used.
- Saves time for librarians less guesswork!





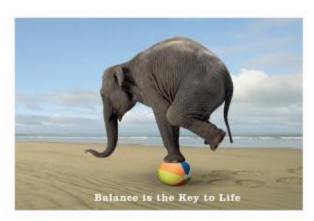


#### Drawbacks?

- 1. Increased spending?
- 2. Lack of library control over purchases anarchy!
- 3. Impact on collection development policy









# Summary

- 1. E-books will respond to the user, as much as the reader responds to the content.
- 2. In education, this is going to change the lecturer's role. If used correctly, e-textbooks will free up their time for more important things.
- 3. The way we pay for books is changing. Technology = disruption.





# **Speed Dating**

What are your personal experiences of e-books in the library?

- Are they a good thing?
- Have they caused any problems?
- How are e-books changing your library/university?



## **Group Discussion**

#### **GROUP 1**

How do e-books change the role of the librarian?

#### **GROUP 2**

What are the biggest challenges you have with e-books in your library?

#### **GROUP 3**

What do you think is the best way to purchase e-books?

