

Introducing ClinicalKey

WITH SO MANY QUESTIONS IN HEALTHCARE TODAY, WHERE CAN YOUR PHYSICIANS FIND THE ANSWERS THEY NEED?

Presented by: Michał Krupa



ClinicalKey[®]

You have questions.

Every physician at every institution does.

Each of your physicians have 9.5 questions per day.

Where do they find answers?

84% of physicians use a search engine daily**

94% of those searching, use Google**

70% of clinicians & students use Wikipedia*

Of which 9 out of 10 entries have errors



^{*}Source: Journal of the American Osteopathic Association Research Study

^{**}Source: Manhattan Research - Google Physician Channel Adoption Study

In addition, up to $\frac{1}{2}$ of searches require a second source of validation.

That's *if* they find an answer.



At a typical 300 bed hospital:

29 physicians with 9.5 questions each day

That's 275.5 questions

And of those,

2/3 go unanswered



That's 183 unanswered questions each day!



$Clinical Key^{\circ}$

We have answers.

Better, trusted answers.

We asked physicians for their oppinion about ClinicalKey

Fast

Reduce time to decision-making

Convenient

Navigation that is simple and available on any device

Complete

Delivers answers in a variety of media formats to fit their particular needs

Trusted

Content that is clinically accurate, and updated frequently by experts





"The redesign of ClinicalKey is really outstanding. It's clear, it's simple, it's easy to navigate and it provides access to thousands of resources that we need every day."

Medical Librarian at the 2014 Medical Librarian Association Annual Conference

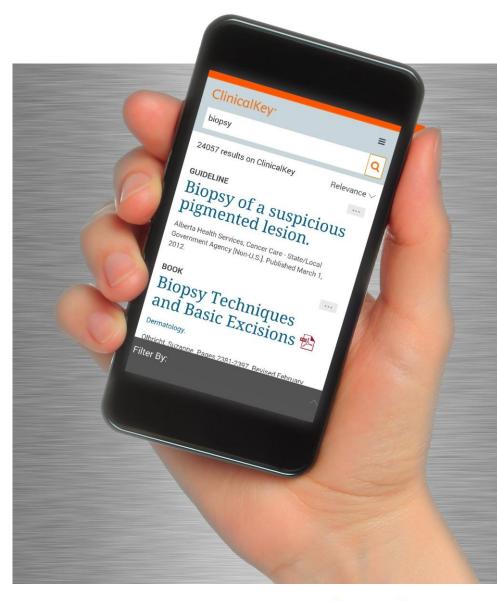


ELSEVIER 10



Easy navigation and access increases productivity and saves time.

- Our user-friendly application makes searching for answers intuitive
- Physicians can move from patient to patient with flexible access on the devices they use today
- Remote access is available
- Individual shortcuts can be saved, making it easier to find commonly searched content

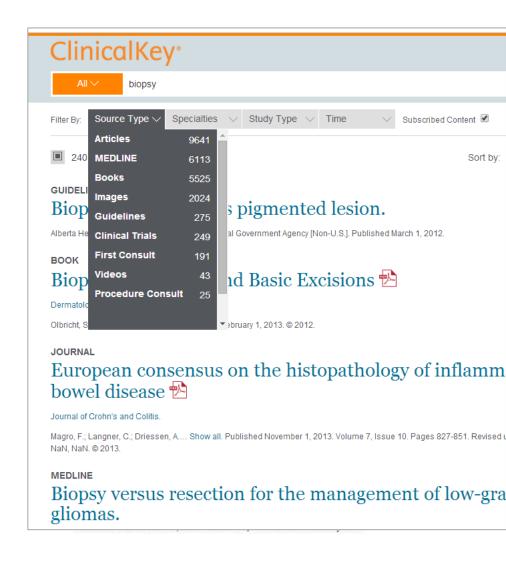


ELSEVIER 11



Answer complex clinical questions with complete resources.

- ClinicalKey covers
 53 medical and surgical specialties
- Continuously updated
- Includes content in all the formats physicians need
 - 620+ Peer-reviewed Journals
 - Fully Indexed MEDLINE abstracts
 - 1,200+ Full-text Books
 - 4,500+ Practice Guidelines
 - 2.8M+ Images
 - All Clinical Trials
 - 850+ Point of Care Monographs
 - 22,000+ Videos
 - 300+ Procedural Modules





Your physicians have questions. ClinicalKey has the answers.

Faster Answers

Saving your physicians 50% of their time.

Convenient Answers

Available anytime, anywhere, on any device.

Trusted Answers

Making the first search the right search every time.

Complete Answers

The right results in the right format that fit their needs.



Thank You!

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